

## PROJECT SUMMARY



### FedEx Kinko's New Store Construction

#### The Project

In June 2006, FedEx initiated an aggressive growth program to add 200 new centers across the U.S. Staubach Retail was awarded 25% of these sites (50 sites over an 11-state area) and QPM was engaged by Staubach to ensure that FedEx's goals for these sites were met within timeline and budget.

#### The QPM Solution

QPM provided construction services, utilizing one account manager and up to four project managers throughout the program to bring the proper oversight and consistency to the construction process.

Each project manager worked closely with both real estate managers and FedEx construction managers, handling a variety of oversight tasks that ensured the project stayed in line with the client's aggressive goals:

- Cost estimating
- LL turnovers
- General contractor bidding
- Construction kickoff
- Regular site visits
- Punch lists project turnover

## Results

Not only did QPM complete the original 50 centers on time and within budget, but was also asked to complete an additional 29 sites when other vendors fell behind. In addition, the QPM team exceeded scorecard standards set by FedEx in all categories and was acknowledged by the client for outstanding performance.

QPM received two productivity awards from the client for building the largest number of stores in one quarter, as well as an award for highest scorecard rating and seven awards for teamwork.

## More Information

For photographs of this project, as well as many more examples of QPM's experience with projects like yours, visit [www.qpmlc.com](http://www.qpmlc.com) and click on "Projects".