



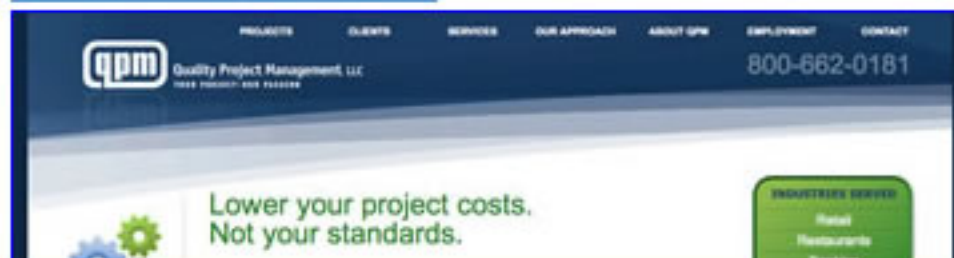
In this issue - July 2009

Share this [issue](#) with employees and colleagues

- > [New QPM Website, New Resources for You](#)
- > [Industry News: Taking Advantage of Today's Economy](#)
- > [Employee Profile: Chris Varney, PMP](#)

New QPM Website, New Resources for You

Stay up-to-date on everything project management with the [new QPM website](#), where you can instantly access more than 30 [project examples](#) – perfect for determining your own project's needs. You'll also find the latest [industry news](#) and [upcoming events](#), [QPM career opportunities](#) and more. [Check out the brand-new QPM website now.](#)



[Back to Top ^](#)

Industry News: Taking Advantage of Today's Economy

We've all heard plenty about the troubles our country is facing. From the automotive industry to banks and lenders, economic turbulence and uncertainty is affecting Americans in all sectors – including ours.

But there's more to today's economy than doom and gloom. In fact, the changing economy could actually increase the amount of work available to you – if you take advantage of today's opportunities and plan ahead for the future. Here's our advice on how to get started:

- **Prepare for Changing Project Types:** We may see fewer large new-build projects for awhile, but there will still be plenty of work to do in the areas of maintenance and multi-site programs.
- **Expect Geographic Shifts:** As the economy shifts, so does your territory. New regions may be explored due to acquisitions or shifts in growth patterns.
- **Analyze Staffing Levels and Skill Sets:** You and your employees may need to adjust your skill sets and widen your duties – including building skills in the area of existing sites and multi-site programs, taking on larger or more varied workloads and territories and managing multiple projects at once.
- **Consider the Customer's Experience:** As changes take place within your organization to meet the needs of the new economy, how are your customers affected? And how do you communicate those changes to customers and other external audiences, such as vendors or peers?
- **Plan for Change:** Sudden mergers and acquisitions are increasingly common – but they can cause serious spikes in workloads. Consider how you'll deal with this situation – and whether you have the experience to manage it alone.
- **Consider Site Closings or Sales:** If a site is closed or sold, how will you assist? Are you prepared?
- **Right-Size Your Space:** Did planned growth fail to materialize in your project's area? Do you now carry a business line that needs more space? If the local environment or your needs have changed, look at adjusting your space's size for a better, more efficient fit.
- **Review Total Project Costs:** Look at the total costs for projects – including travel, available resources, etc. – and not just the traditional costs. How can total dollars be saved without impacting quality or schedule?

While times may be tough across the country, now's the time to prepare – and QPM can help. Contact us to see how we can help you succeed, now and in the future.

[Back to Top ^](#)

Employee Profile: Chris Varney, PMP



This month, we're putting the spotlight on our Director of Construction Services, Chris Varney. With more than 20 years' experience serving on all sides of the construction management field – including contractor, owner, multiple owners and vendor – Chris is

known throughout QPM for his ability to establish and improve processes that increase efficiency and decrease costs.

A certified Project Management Professional (PMP), Chris combines his technical expertise with deep operational knowledge in a wide range of project types, including:

- Ground-up construction
- Pad sites
- Remodels
- Prototype projects
- Brand-new concepts
- Regional and national rollouts

Learn more about Chris – and how he can put his experience to work for you. [Read his full bio.](#)

[Back to Top ^](#)

Featured Project

[View Projects](#)



JP Morgan Chase
Temporary Signage Rebrand

After the business acquisition of the Washington Mutual banking locations, JP Morgan Chase (JPMC) determined a Rebranding Initiative was needed to temporarily rebrand signage at properties throughout California – and it needed to be completed in just 90 days.

See how QPM adhered to this tight work schedule without disrupting daily operations and customers – [read the complete project brief.](#)



Events

[View Calendar](#)

09.10.09
Retail Retreat
White Sulphur Springs, WV

09.13.09
The Bank Facilities Forum
San Antonio, TX

09.20.09
2009 HealthCare Facilities Summit
La Quinta, CA

Attention California Operators

